

Challenge Day 3:

Your Marketing Channel Goals

Here we are going to assess where the areas of opportunity are to grow your business. We aren't going to focus on ALL the marketing channels quite yet, just the top 3 you would love to see grow!

Tara

Pick Your Top 3 Marketing Channels

Website
Instagram
Facebook
Paid Ads
Word of Mouth/Referrals
Online Reviews
Email Marketing
Strategic Partnerships (Business Relationships
Other
Other

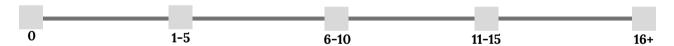
What would you rate your current engagement (comments, likes, shares, saves, clicks, etc.)? Mark on a scale of 1-5? (1 being "meh, no", 3 being "could be better" and 5 being "heck yeah".)



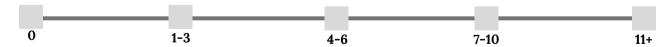
Is this Channel growing your reach? (are you getting potential customers finding you by way of followers/fans/leads/DMs/Calls/Texts/Replies/Visits/Bookings ,, etc.) (Rate your Channel growth Never - Rarely - Sometimes - Mostly - Always)



How many leads would you say you get a month from this Channel? (We identify leads as being contacted by a potential client to inquire about your products/services) (Rate your Channel monthly leads: 0, 1-5, 6-10, 11-15, 16+)



How many bookings/clients/purchases would you say you get a month from this Channel? (We identify customers as anyone who purchases a product or service from you). (Rate your Channel monthly purchases: 0, 1-3, 4-6, 7-10, 11+)



On a scale of 1-5, how would you rate your knowledge level of using this Channel to grow your business? (1 being the "I have no idea" and 5 being "Marketing Master".)



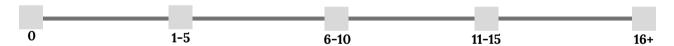
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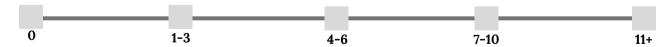
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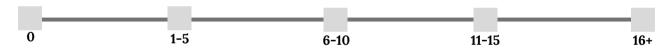
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BOOTKAMP BINGO - SHARE YOUR BIGGEST TAKEAWAY FROM TODAY'S CHALLENGE IN THE "BOOTKAMP BINGO DAY 3"

Post inside of the Bookt Bootkamp Facebook Group and you can mark off that square on the bingo card!